



Dalar International Consultancy

...providing a holistic approach to business success

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Promoting the Wellness (R)Evolution for Organizations

This e-zine is dedicated to exploring a holistic approach to business success. In it, we provide inspirational, practical and thought provoking information about HOW to achieve Individual Health and Balance and HOW to achieve Organizational Health and Balance, leading to the success of the organization now and as a proud legacy for the future.

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The Conceptual Age and The Genuine Contact™ Program

The term 'Conceptual Age' comes from Daniel H. Pink, in his new 2005 book "A Whole New Mind". Pink is thought to be the 'Copernicus' of the business world because he says what is even if what he has to say will be met with skepticism, and makes predictions that make a lot of sense to other leading business gurus. Whether the world of business, indeed, of organizations in general, are prepared to heed Pink's advice remains to be witnessed. Pink makes a strong case that the deciding factor between businesses that are going to thrive and those that are not, are businesses that create conditions and processes for using the 'Whole Mind'. One of Pink's most provocative statements is: "Last century, machines proved that they could replace human backs. This century, new technologies are proving they can replace the human L-Directed (left brain directed) thinking. Any job that depends on routines, that can be reduced down to a set of rules, or broken down to a set of repeatable steps - is at risk."

Within our Genuine Contact™ program, we work with (and teach) processes that engage what we refer to as the 'Whole Person', clearly including the 'Whole Mind'. Organizations that bring in the Genuine Contact™ program learn to create the very conditions that Pink says are essential for businesses (organizations) to thrive. The high concept, high touch abilities that Dan Pink speaks about are in all of us. It is simply that our muscles to use them need strengthening. Working with our Genuine Contact™ program enables individuals within organizations to strengthen these muscles and generally to increase this capacity within their organizations in a way that knits this way of working into the very culture of the organization. Here is a summary of the case that Daniel Pink makes, an outline that also makes the case for choosing to work with the Genuine Contact™ program.

[Click here for the complete article](#)

Upcoming Genuine Contact™ Workshops with Birgitt Williams

GCF# 1: Path to Organizational Health and Balance, Halifax, NS, Canada August 7. \$50 Cdn

GCF# 2: Achieving Organizational Health and Balance: diagnosis and regeneration Halifax, NS, Canada August 8-9, \$300 Cdn

Register for both workshops and **Save \$100**. Contact [Donna Clark](#) for workshop information and registration details.

Registrations now being taken for all of our advanced skill workshops and our Train the Trainer held in September in Raleigh, NC

Take advantage of early registration to save \$80 per workshop. Note: for GC# 5, registrations in by May 30 receive a \$500 discount.

Dates for September workshops are:

GC# 1 Working With Open Space Technology
Sept 5-8 \$650

GC# 2 Whole Person Process Facilitation
Sept 15- 17 \$350

GC# 3 Cross Cultural Conflict Resolution
Sept 18- 19 \$350

GC# 4 Advanced Work With Open Space Technology/the Conscious Open Space Organization
Sept 10-13 \$850

GC# 5 Train the Trainer

Report on the Individual Health & Balance Workshop

Twenty-two people gathered from five countries and all went through a personally transformative experience, expanding their capacity to work with change in their personal lives and in their work. Those of you who have attended workshops here at our home base before will be scratching your heads wondering how twenty-two people fit into our meeting space. One space holds fourteen people, the other 17 and that is a tight squeeze. And you will be right. We couldn't do it. I had overbooked the workshop before I did the math, and discussed my challenge with Ward. He and his step-mom Rae, who many of you have met, and who is the owner of the farm we are on, came up with the idea of using her four bay carport as the meeting room. The carport has three sides to it and no heat. The weather at that time of March is unpredictable. It could have been very warm or it could have been windy and cool. We couldn't take chances and so Ward, with help from our first guest, Michelle Cooper from Canada, bought plastic and wood and erected a wall made of plastic. Two propane heaters were purchased and we had a meeting 'room' that was big enough for this gathering. As the rest of our guests arrived, I could see that there was some surprise at the meeting space and I had a moment or two of nervousness about it myself as well as gratitude to Rae, Ward and Michelle for this solution and the hard work to put it together.

[To find out how the workshop turned out, click here](#)

Upcoming Conferences

We are now taking registrations for the September 28th-29th international conference for professionals in the Genuine Contact™ program. This conference is for anyone who has taken a workshop in any part of the program and is a forum for ongoing professional and personal development through mentoring each other from the wealth of wisdom we collectively bring. The format of the conference is Open Space Technology. This format was chosen to create the maximum opportunity for tapping into our collective wisdom. This conference is in alliance with the International Alliance for Mentoring. Fee is \$100US Location is Raleigh, North Carolina, USA. Visit our [professional development](#) page for additional information about this conference and other professional development opportunities.

Physical Space Changes as Organizations develop as COSOs

We have been noticing an interesting phenomenon. Almost without exception, our clients who have developed and are developing as Conscious Open Space Organizations (COSOs) end up making changes in their physical space. It is almost as though, going through the change that they go through to work from 'whole person' and 'whole organization', that the clothes that once fit them, now no longer fit with ease. I relate to this because when I am going through personal change, suddenly nothing in my wardrobe 'feels right' anymore. It can be expensive when I go through a series of inner changes in rapid succession ☺.

So, I have been intrigued by what I have been noticing about the need, in these organizations that are changing themselves from the 'inside out', to alter things in their space. The latest two client groups have done the following:

[For the complete article AND to find out about the work of Patricia Benecke of Germany and her work with physical space, click here.](#)

Sept 21-27 \$1500

[Contact us](#) or visit our [calendar of workshops](#) for registration details and additional information.

Quick Links...

[More about Genuine Contact™ Events](#)

[Archive of Past Newsletters](#)

[More about Dalar International Consultancy](#)

Artwork by Reinhard



In every issue, we are featuring one drawing from our Genuine Contact™ program workshops by Reinhard Kuchenmueller, Visuelle Protokolle, Munich Germany. Reinhard did these drawings when he attended our workshops, drawing quickly and reflecting the learnings with an accuracy and an eye that delighted other participants. Reinhard is available to groups as a

visual facilitator trained in the Genuine Contact™ Program. For more info about him and his work go to www.visuelle-protokolle.de. Click on the image for an enlarged version of the artwork.

Psych-K™ as a way of maintaining Individual Health and Balance

In the article about Individual Health and Balance, you will have noticed that we devoted two days of our workshop for participants to learn to work on their beliefs, using the Psych-K™ belief change tool. I highly recommend this tool to you. We've had articles about it in previous issues of this Ezine. This is a powerful way of changing beliefs at a subconscious level and in a way that ensures that the belief that you are wanting to install is indeed right for you. All other belief change tools or systems that I have studied have worked on conscious level belief change, which when practiced enough will eventually work its way into the subconscious. Psych-K™ is much much quicker, in fact instantaneous. Our subconscious beliefs are the ones that affect our mental, spiritual, emotional, and physical health so it is a very worthwhile investment to install the beliefs that will assist you in optimizing your health and balance. Check out Richard Schultz's [website](#) and the site of the originator of [Psych-k™](#) Rob Williams. Or take a Psych-K™ workshop in Wendelsberg, Sweden June 9-10. To register contact Eiwor Backelund at eiwor@gatewayc.com. You might also benefit from doing some research about how your mind, your beliefs, affect your reality.